

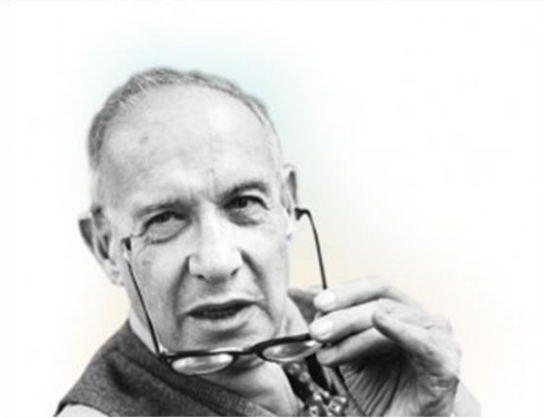


QuiXilver Presentation

By Vigience LTD

CIOCloud Consulting 2014
20 Most Promising Cloud Consulting Companies

The Theory – Productivity is a business' most valuable asset



“The most valuable assets of a 20th-century company were its production equipment.

The most valuable asset of a 21st-century institution, whether business or non-business, will be its **knowledge workers** and their **productivity**.”

Peter F. Drucker

Peter Ferdinand Drucker (1909 - 2005) was an Austrian-born American management consultant, educator, and author, whose writings contributed to the philosophical and practical foundations of the modern business corporation.

The Reality – Productivity of the Knowledge Worker

7 times

every hour office staff
are interrupted while
working.¹⁾

25 min.

is the time needed to
get back to fully
working in a
concentrated manner
after an interruption.²⁾

< 60 %

of working time is truly
productive.³⁾

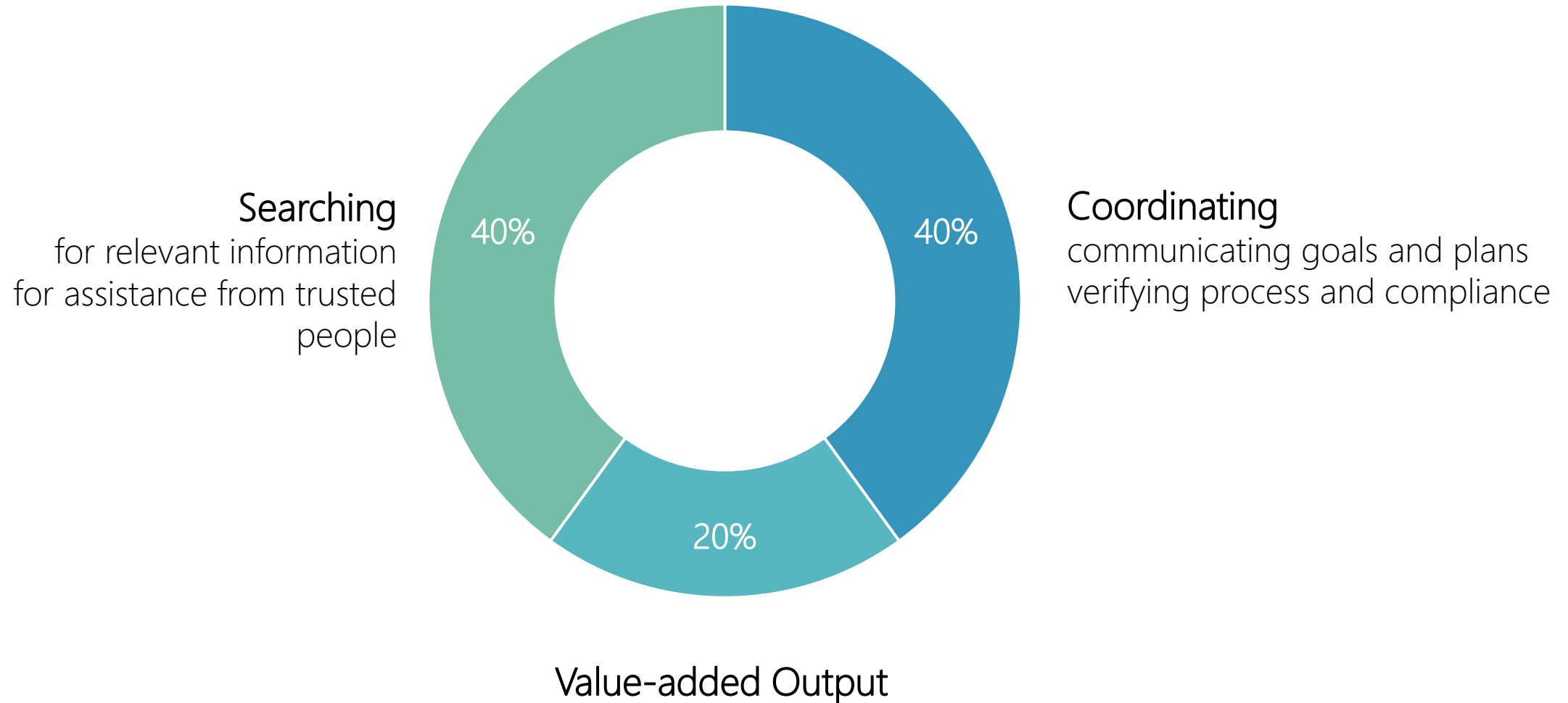
1) Wendy Cole, TIME Magazine, 10.11.2004

2) TimesOnline, 03.23.2009

3) Microsoft Survey, 03.15.2005

The Reality – The Workday of a Knowledge Worker

Percentage time spent on various activities



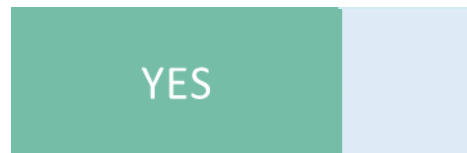
The Reality - The Workday of a Knowledge Worker

Knowledge Worker Survey

Collaboration is a significant problem:



I find it hard to find the information I need:



The Challenge- Increasing Productivity

Employees need good working environment and tools that support their work to be more efficient.

- Reduce the interruptions of your work – Micro-Meetings, messages, calls
- Reduce context switches – all information is located together in one location
- Reduce e-mails – through better, structured communication

QuiXilver was specifically developed for teams of people, be it external or internal in one office or many offices. QuiXilver also supports a company's internal business processes by replacing manual and excel based processes and encoding them in QuiXilver – **this increases productivity.**

The Solution – QuiXilver: One Platform, Many Applications

QUIXILVER
Collaborate

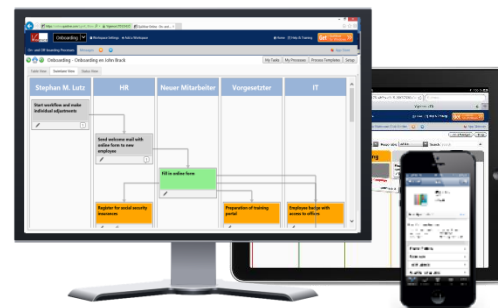
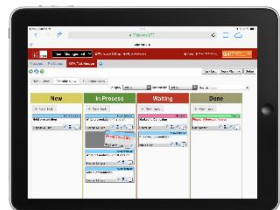
- Collaboration and management of teams
- Agile team management
- Document management

QUIXILVER
Optimize

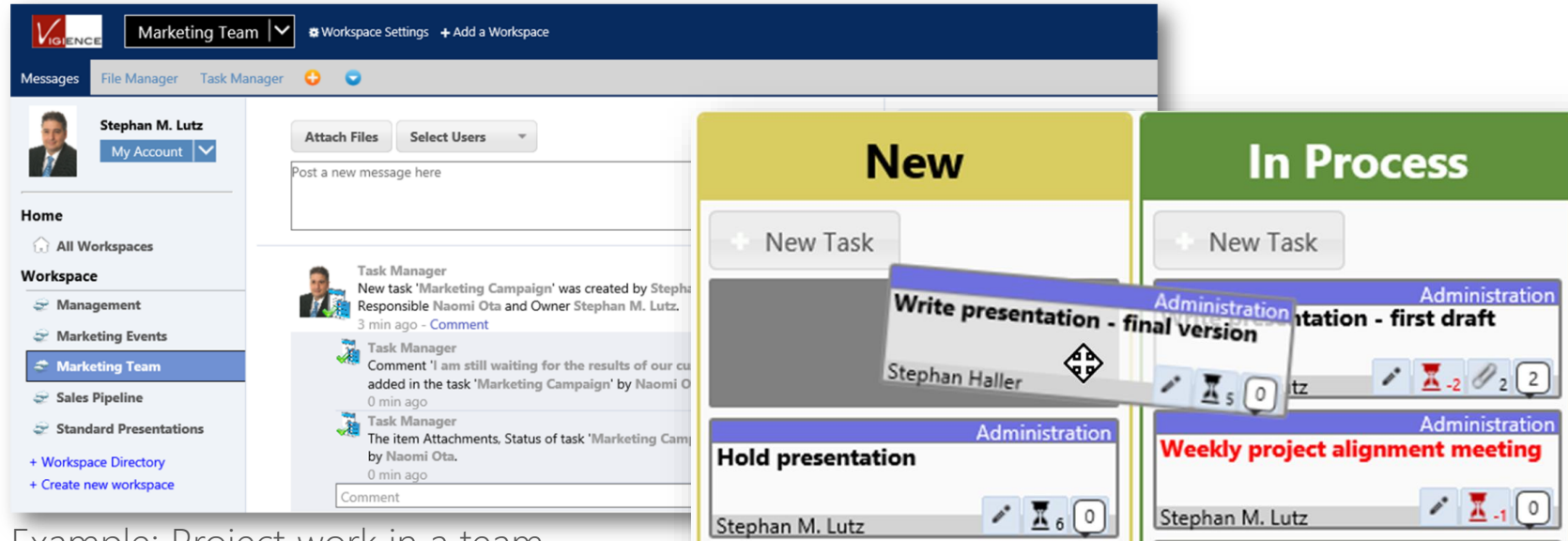
- Global workflow based processes
- Innovation management
- Checklists

QUIXILVER
Develop

- Cloud database
- Application development
- Excel alternative



Use Case: Collaboration and Management of Teams



Example: Project work in a team

- **Efficient meetings**, in which the next steps (tasks, responsibilities, dates, etc.) are assigned to team members. Questions pertaining to what to do next are no longer necessary.
- **Structured communication** around the agreed tasks. All project members are kept up-to-date with any relevant updates.
- All **information** (tasks, documents, communications) are in one place. The most up-to-date information is always fully available for all team members.

Use Case: Agile Team Management

Task	Category	Responsible	Status	Owner	Start Date	Due Date	E...	T..	T..	P.. ▲
Prepare customer event	Event	Noemi Ota	Waiting	Stephan M. Lutz	2014/06/02	2014/06/05	12	8	2	1
Create Landingpage for new product	Online Marketing	Frank Smith	In Process	Stephan M. Lutz	2014/06/02	2014/06/04	4	3	2	2
Write blog on new solution	Online Marketing	Carl Webber	In Process							
Fotoshooting for new brochure	Print	Frank Smith	New							
Write e-book on "The new way of ..."	Online Marketing	Stephan M. Lutz	New							

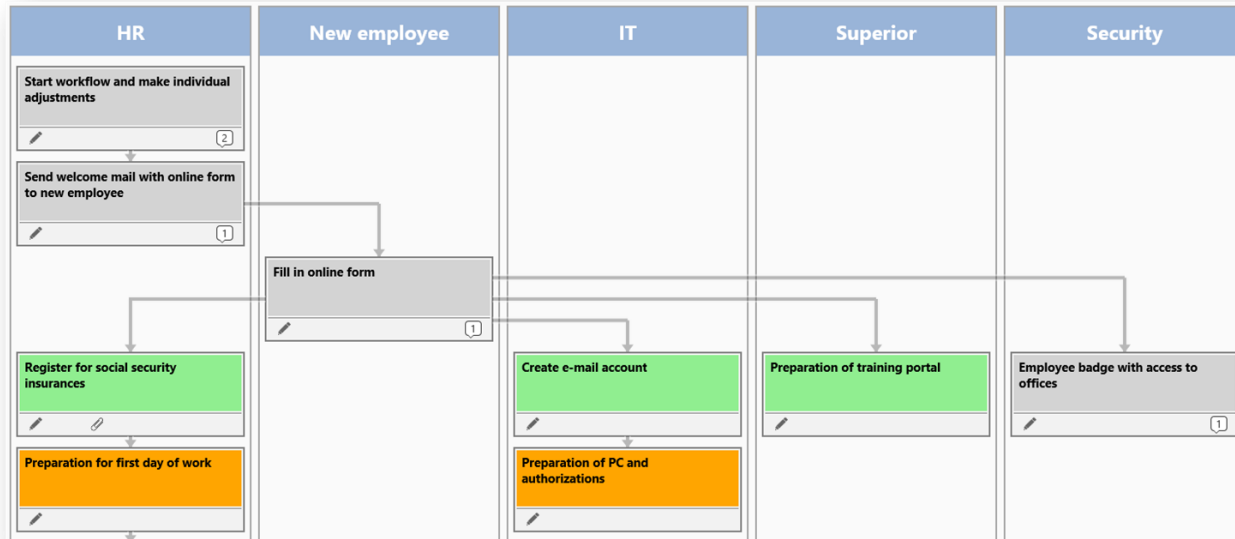
Task Manager
 New task 'Write blog on new solution' was created by **Stephan M. Lutz**, with Responsible **Noemi Ota** and Owner **Stephan M. Lutz**.
 1 min ago - [Comment](#)

Task Manager
 Comment 'Kindly proofread my blog.' was added in the task 'Write blog on new solution' by **Noemi Ota**.
 0 min ago

Example: Capacity planning in the team

- **Efficient meetings**, in which the short term goals are determined together with the team members. Tasks for these goals are determined and scheduled with a time budget to keep over runs in check.
- Priorities and responsibilities are **clearly delegated**. Everyone knows what is expected from them.
- The manager is **automatically** kept **informed** about the progress of tasks and can quickly view the details of activities.

Use Case: Companywide Workflow Based Processes



Example: Onboarding of employees

- Best **practice-templates** enable companywide workflow based processes.
- Automated **e-mail notifications** inform involved members or departments about relevant activities.
- **Workflows** can be created and maintained by the relevant departments by themselves – within hours.

Use Case: Innovation Management

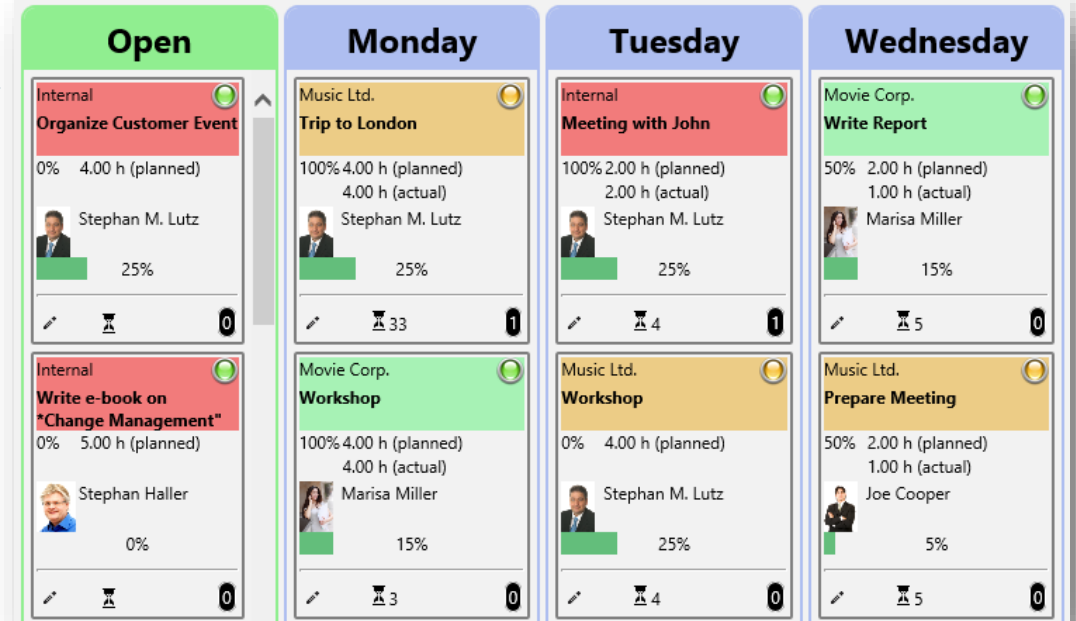
Type	Priority	Title	Component	Version	Responsible	Est...	Status	FixedR...	Reporter	Milestone
Request		Use Ticketing Tool as new APM (Internal --> Rel)	APM		Takaaki Shimazaki	0	In Production	0.2.1	Stephan Haller	#3 Apps Sprint 9
Task	3:Medium	QTM: Same Filters for all views	QTM		Takaaki Shimazaki	6	In Process		Stephan Haller	#3 Apps Sprint 9
Error	3:Medium	Multiple pop-ups when joining WS in QX Online (after reminder)	Qx Online		Nobuyuki Yokomizu		New		Stephan Haller	#3 Core Sprint 32
Task	3:Medium	Add sign-out "button" in QXonline	Qx Online	1.7.1.*	Nobuyuki Yokomizu	4	Pending		Stephan Haller	#3 Core Sprint 32
Error	3:Medium	Sorting in FM (Graphic view)	QTM		Yuya Yamada	6	New		Stephan Haller	#3 Apps Sprint 9

Example: Development backlog

- The **development** of a new product is supported by pre-defined sprints.
- Clear **workflows** help reach the preset goals.
- Well suited to support **SCRUM** based development processes as well as the administration of IT-Tickets.

Use Case: Excel Alternative

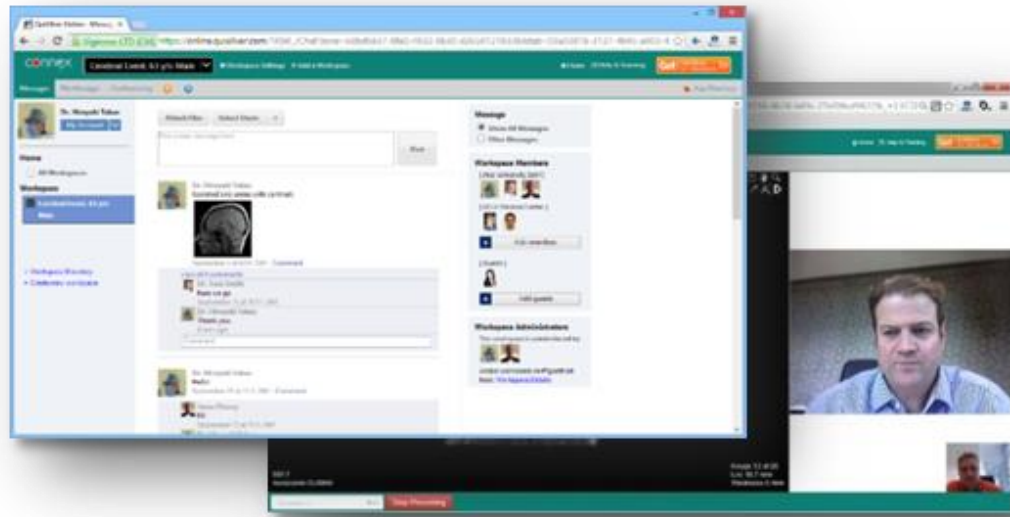
	A	B	C	D	E	F
1	Day	Employee	Project	Task	Est. Time (h)	Time Spent (h)
2	Monday	Stephan M. Lutz	Music Ltd.	Trip to London	4	4
3	Monday	Marisa Miller	Movie Corp.	Workshop	4	4
4	Tuesday	Stephan M. Lutz	Internal	Meeting with John	2	2
5	Tuesday	Stephan M. Lutz	Music Ltd.	Workshop	4	0
6	Wednesday	Marisa Miller	Movie Corp.	Write Report	2	1
7	Wednesday	Joe Cooper	Music Ltd.	Prepare Meeting	2	1
8		Stephan M. Lutz	Internal	Organize Customer Event	4	0
9		Stephan Haller	Internal	Write e-book on "Change Management"	5	0



Example: People resource planning (before and after)

- In QuiXilver you can **easily create data tables** and use these to create applications and processes around them.
- All authorized team members have access to the most up-to-date data via internet and can work on them at the **same time**.
- Data remains **secured** in QuiXilver.

Use Case: Application Development



Example: Collaboration in the field of medicine



Example: Collaboration in education

- On the QuiXilver platform, Vigience and their partners develop new applications or customize existing applications to the requirements of the customers.
- Functionalities such as communication, document management, authorizations, databases and much more are included on the standard QuiXilver platform.
- QuiXilver can easily integrate with other systems such as SAP, Salesforce and SharePoint.

The Benefit for the Management



«We have **increased productivity** of our employees by 30% and at the same time improved the way we work together with our many worldwide subsidiaries.»

- ✓ Secure cloud solution
- ✓ Fast and easy deployment
- ✓ Integrates with other systems like SAP, SharePoint

The Benefit for Department Managers

«The amount of **emails** and micro **meetings** have each **reduced** by 50%; I am always up-to-date and in the loop about what is currently being worked on and what the status is. »

- ✓ Easy implementation, no training necessary
- ✓ Immediate buy-in from employees



The Benefit for the Project Manager

«All documents, messages and tasks for the project are in **one place** – shared with my customer.»

- ✓ Available on all devices
- ✓ All involved team members are always kept up-to-date



The Benefit for the Employee



«The **priorities** of my tasks are **clearly defined**. I always know what I need to work on next and what is expected of me.

My superiors can inform themselves about my progress and activities.»

- ✓ Easy usability
- ✓ Clear expectations

The Summary – QuiXilver Increases Productivity

- The productivity in the workplace is a **critical success factor** for your company.
- QuiXilver creates the **environment** to increase your workplace productivity and therefore be more competitive.
- QuiXilver is a **secure** solution, which can be implemented in your company very **quickly** and be used and **accepted** from your employees.

Increase your workplace productivity for your business today.

Contact Details & Information

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YouTube: www.youtube.com/VigienceQuiXilver

Homepage Vigience: www.vigience.com